

SHAP CONFERENCE 2016

The Role of Smart Sustainable Procurement SHAP Task Force Output

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The Remit

Improve
Market
Knowledge -
Knowledgeable
Buyer

Set Objectives
(Clarity of
Purpose)

Create
Definitions

Establish
Corporate
Values

Identify
Methods to
reduce Time
and Cost

Define Whole
Life Policy

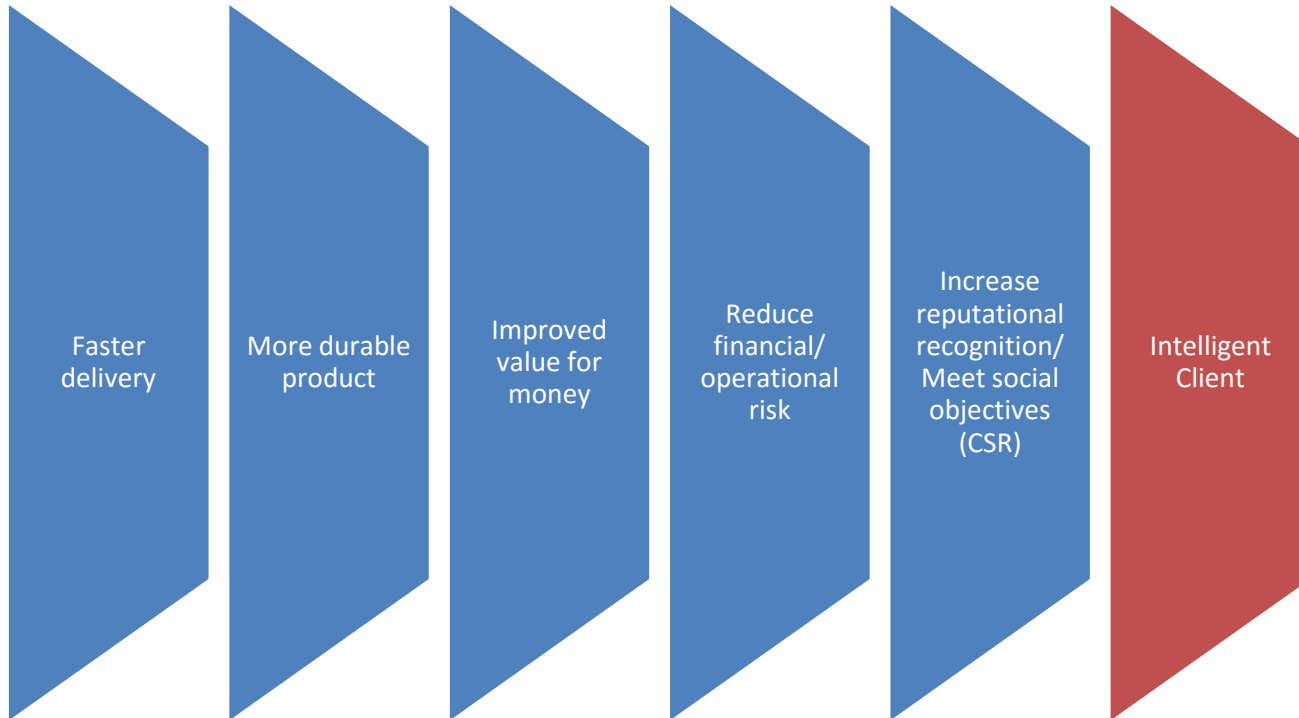
Sustainability
Metrics

Prepare Guide
to Smart
Sustainable
Procurement

A Definition

A process whereby an organisation acquires goods, services, works and utilities by purchasing in a way that achieves both **speed and ease** of supply and value for money on a **whole life basis** by generating benefits not only to the organisation, but also to society and the economy, whilst minimising damage to the environment.

Sustainable Procurement Rationale



Key Process Requirements

- **Establish Company-wide ‘Sustainability’ rationale encompassing legal and financial policy**
- **Buyer becomes Intelligent Client:**
 - Develops Understanding of the relevant ‘Market Place’
 - Expedites Product/Supplier Selection - implements Early Market Engagement
 - Adopts WLC (Whole Life Costing) and Applies MEAT (Most Economically Advantageous Tender) definition
 - Designs effective monitoring and feedback process
- **Design Specification to include:**
 - **Company purchasing values – balance of economic, social and environmental need**
 - **Clear sustainability metrics (standardised and derived from values)**
 - **Clear deliverables (expected outputs or outcomes)**
- **Implement formal monitoring and feedback process (PDCA)**

What Next?

1. Test the proposition (definition)

- Identify partner(s)
- 'Train' Intelligent Client
- Work on corporate sustainability values and policies (incl. legal and finance)
- Confirm standard sustainability metrics
- Devise and implement monitoring and feedback loop

2. Test Early Market Engagement methodologies v standard procurement process

3. Publish results of monitoring and feedback including product performance and delivery against economic, social and environmental metrics

4. Continue best practice research, identify case studies and benchmark local performance