

# OBJECTIVE – VALUE FOR MONEY

## CONTEXTUAL DEFINERS

National Productivity Plan

Public Procurement Law

Public Procurement Policy

Market Characteristics

### Key Themes

Solution Quality

Cost

Supply Chain

Employment/Skills

Environmental Sustainability

Health & Safety

Outcome Benefits

**Critical Success Factors**  
Each a composite of constituent elements that might be comprised of specification, award criteria and/or contract performance elements

Output/Outcome Quality

Production/Delivery/Construction Process

On-time Delivery

Whole-life costs

Supply Chain Accessibility

Supply Chain Management

Supplier Organisational Learning and Continuous Improvement

Employment

Workforce Skills

Energy Efficiency/Climate Change Impact

Resource Efficiency

Waste/Recycling

Health & Safety

Community Benefits

Legacy

**Productivity Plan Themes**  
Business investing for the long term/ Skills and human capital/Economic Infrastructure/Ideas & Knowledge/Flexible, Fair markets/Openness & Competition/Productive Finance/Resurgent Cities

### ENABLERS

Pre-Procurement Market Engagement, Innovation, Proportionality ( process/commercial terms), Collaboration, Transparency, SME accessibility, Inclusion, E-Enablement, Contract Management, SRM

Procurement for Growth  
Balanced Scorecard Template