

Birmingham Energy Savers (BES) - An opportunity for public authorities and RSLs in the West Midlands to deliver Environmental, Social and Economic Benefits at Net Nil Cost

21st November 2011



Agenda

- BES Outcomes
- BES OJEU
- Procurement timetable



BES Outcomes

1. Marketing the Programme, Engaging Customers and Selling Measures
2. Surveying, Assessing, Refurbishing, Monitoring and Maintaining Properties
3. Managing Supply Chain Growth and Innovation
4. Delivering Inward Investment, Employment and Training Opportunities
5. Developing Business Systems
6. Securing Finance and Managing Loans
7. Establishing Public / Private Partnerships and Governance Arrangements

BES OJEU – as planned

- One Green Deal Delivery Partner
- BES outcomes
- £100m pathfinder using BCC borrowing
- 15,000 Homes and 40 Public Buildings
- £500m extension using private finance
- 45,000 homes and 1,000 business buildings

BES OJEU including named authorities with anticipated values

- One Green Deal Delivery Partner
- BES outcomes
- £488m pathfinder using public and private borrowing
- 45,000 Homes and 500 public buildings
- £1,080m extension using private finance
- 114,000 houses and 1,800 buildings
- Total programme = £1.5b

Timetable

- Market testing and engagement –Feb to Aug 2011
- OJEU posted Sep 2011
- 12 submitted PQQ – many consortia
- 7 invited to submit outline solutions by 16th Jan 2012
- Two dialogue sessions before Christmas
- Expect to invite 4 to submit detailed solutions in Feb 2012
- Competitive dialogue from Mar 2012 to Jun 2012
- Final Tender Jul 2012
- Cabinet sign off Sep 2012
- Green Deal go live in autumn 2012

Thank You



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